

Al-Barkaat Institute of Management Studies

Updated on 01 November, 2010

Mandatory Disclosure Information for AICTE

1. Name of the Institution:

Al-Barkaat Institute of Management Studies

2. (a) Name and Address of the Director:

Name: Dr. Waseem Ahmad

Address: Al-Barkaat Institute of Management Studies
Anoop Shahr Road, Near Railway Crossing
Manzoor Garhi, Aligarh -202002, (U.P.)

Phone Nos:
Mobile: 09456241237/09359146875

Office: 0571-3291308/ 3299871(Extn.-801/802)

3. Governance:

Members of the Board and their brief background

GOVERNING BODY (MANAGEMENT COMMITTEE)

Chairman

Prof. Syed Muhammad Amin
President, Al-Barkaat Educational Society

Vice-Chairman

Prof. Javed Akhtar
Dean, Faculty of Management
Studies & Research,
Aligarh Muslim University, Aligarh

Members nominated by the Registered Society/Trust

Prof. Saiyadain Mirza
Fortune Institute of International Business,
New Delhi.

Prof. Irfan A. Rizvi,
Director, IILM Graduate School of
Management, New Delhi.

Mr. L. D. Mago
Coordinator of Programmes, IIFT,
Qutab Institutional Area,
New Delhi.

Prof. Kaleem Mohd. Khan
Ex-Chairman, Department of Business
Administration, Faculty of Management
Studies & Research, A.M.U., Aligarh.

Mr. Vijay Bajaj
Chairman, Lock Master (India) Pvt. Ltd.,
Aligarh

Mr. Anees Noorani
Chairman, Zodiac Group of Industries,
Mumbai

Mr. Zafar Alam
Managing Director
Link Locks, Aligarh.

Prof. R.K. Bassi
Krishna Institute of Engineering &
Technology, Ghaziabad.

Nominee of the All India Council
for Technical Education - : Regional Officer (Ex-Officio)

An Industrialist/ Technologist/ Educationist
from the region nominated by
the Regional Committee as : AICTE nominee
nominee of the council, out of the
panel approved by the Chairman
of the Council.

Nominee of the Affiliating Body/
University/State Board of Technical : UPTU Nominee
Education

Nominee of the State Government : Director of Technical Education (Ex-Officio)

An Industrialist / Technologist /
Educationist from the region nominated : Mr. Vinod Mishra
by the State Government

Secretary (Ex-Officio) : Director, Al-Barkaat Institute of
Management Studies, Aligarh.

Members of Academic Advisory Body

Mr. Naseem Ahmad IAS
Ex-Vice-Chancellor
Aligarh Muslim University, Aligarh

Prof. Habeebur Rahman
Ex-Vice-Chancellor
Dr. B.R. Ambedkar University
Agra

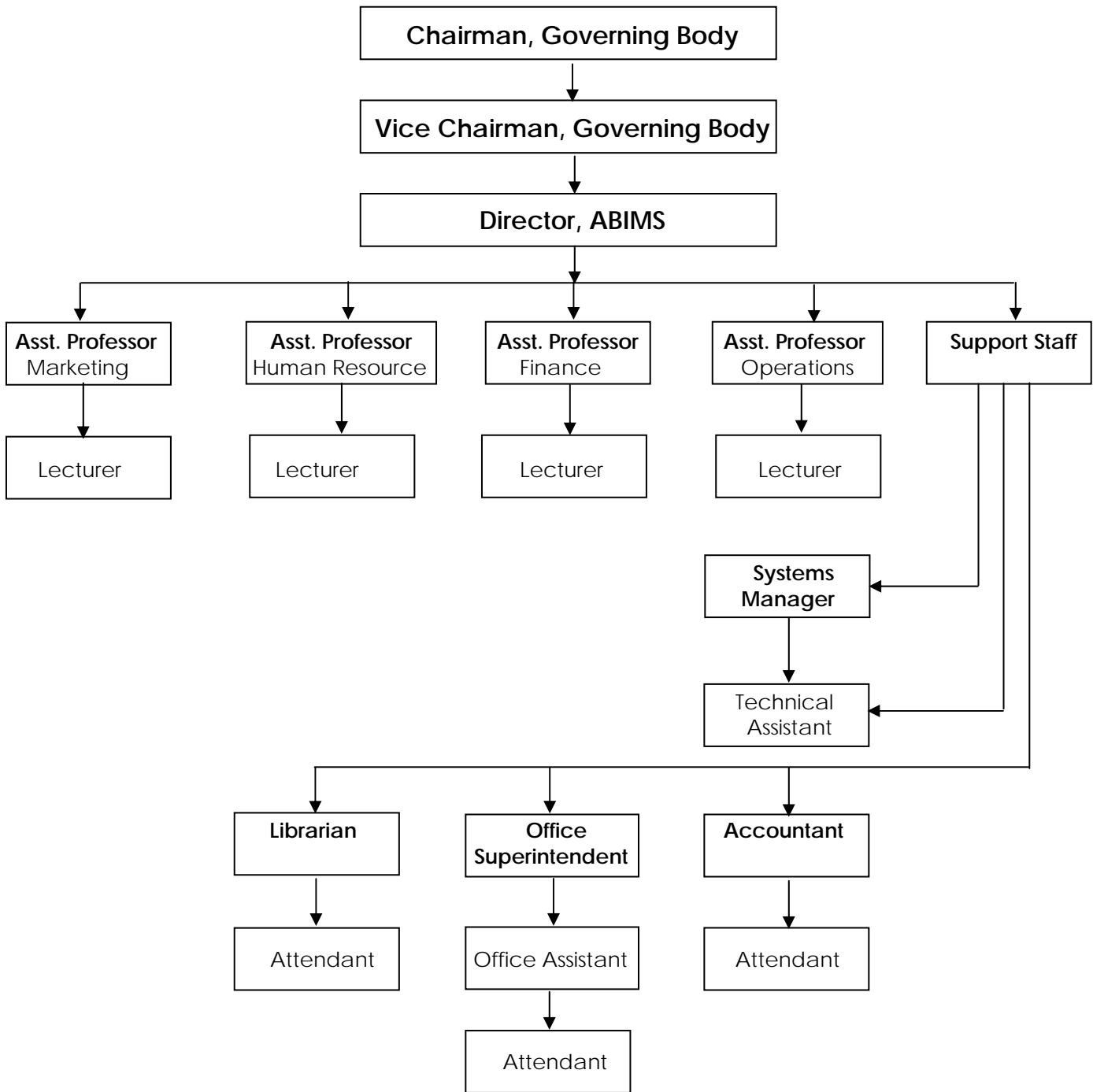
Prof. Abad Ahmad
Ex-Pro-Vice-Chancellor
Delhi University,
New Delhi

Prof. R.S. Nigam
Ex-Director
Delhi School of Economics
New Delhi

Mr. Vijay Bajaj
Chairman
Lock Master (India) Pvt. Ltd., Aligarh

Frequency of the Board Meetings and Academic Advisory Body: To administer and supervise the working of the institute, it is necessary for the members of the board and advisory body to meet after a specified period of time. As to serve this purpose, a meeting of the Governing Body is held twice a year whereas the Academic Advisory Body meeting is held once a year.

Organizational Chart and Processes



Design	:	Organic
Complexity	:	Low Flattened hierarchy, low horizontal spread, spatial differentiation, (both vertical and horizontal)
Duties	:	Adaptable
Formalization	:	Low Staff exercise discretion, consider alternatives.
Communication	:	Informal
Decision Making	:	Decentralized

Note: The Chairman is the final authority and arbiter.

Chart for day-to-day Operations & Management

Chairman

- Annual decision making
- Final authority regarding financial matters of strategic importance
- Academic and Administrative strategic planning
- Presiding over the meetings of the Board and Faculty
- Strategic implementation of policies
- Approval of Institute's Annual Budget

Director

- Reviewing Progress
- Conducting Meetings with faculty and students.
- Reviewing daily reports
- Issuing notices & circulars
- Planning for future
- Solving conflicts and negotiating
- Grievance handling
- Supervising Administrative Activities
- Supervising Academic activities

Faculty

- Preparing daily lectures
- Conducting Sessional tests and Exams.
- Supervising students' projects
- Combining different possible teaching aids to create effective teaching methodology
- Maintaining discipline in the campus

- Monitoring the students
- Preparing daily/weekly/monthly progress reports
- Supervising the functioning of library and computer labs.
- Grievance handling of the students

Office Superintendent

- Drafting of letters and circulars
- Handling Queries
- Maintaining Attendance register
- Distribution of notices
- Maintaining files of different issues.
- Handling petty cash

Accountant

- Receiving & Depositing fees of students
- Maintaining cash flow register
- Forming salary drafts for faculty & staff
- Handling financial matters

Librarian

- Issuing books and journals
- Maintaining Issuing Register
- Maintaining records of books/journals /newspapers ordered and received
- Maintaining discipline in the library
- Keeping track of books available
- Assessing the need of books /journals
- Placing orders for books/journals

Systems Manager

- Maintaining Software
- Networking (LAN & Internet)
- Updating the software
- Server Administration

Attendants

- Distribution of circulars, mails, memos, notices etc.
- Helping out with academic, non academic and technical activities

Nature and Extent of involvement of faculty and students in Academic affairs/ improvements.

Being an educational institution, the major focus of the management is on academic progression. The faculty and the students are fully involved in the academic affairs that are the part of the annual calendar. These include various seminars, workshops, guest lectures, mentoring-cum-counseling sessions, research work etc. Given below are some of the details about various events that create a learning environment for both the faculty and the students.

The faculty and the students share a very affable knowledge sharing relationship. Along with this, the faculty members work hard, both individually and in teams, to upgrade their learning. They ceaselessly make efforts to keep themselves abreast with the national and international issues that are of strategic importance. They conduct surveys, do projects, write research papers etc. Apart from the regular knowledge upgradation, this gives them a worldwide exposure too. Some of these works that brought acclaims to ABIMS are listed below.

Mr. Saif Azam

- Paper on “Bridging the Talent Deficit in India’s Retail Sector”, Co-authored by Dr. Mohd Ziaur Rehman, has accepted for publication in the Conference Proceedings on “War for Talent - Challenges for HR”, at Al-Barkaat Institute of Management Studies, Aligarh, 2008.
- Paper Contributed and Published in conference proceedings on “Entrepreneurship in Economic Downturn” in 3rd National Conference on 'Global Recession & Indian Economy: Imperatives & Strategies for Indian Businesses' held at ABIMS on March 21, 2009.
- Contributed research paper entitled ‘Study of Small Enterprise with Emphasis on Moradabad Brass Industry’ in the International Seminar on Sustainable Development in Rural India held at Invertis Institute of Management Studies, Bareilly in Oct. 2009.
- Research paper entitled ‘B-Schools in India : A Critical Analysis’ contributed towards the National Conference on Role of B- Schools in Resurgent India held in March 2010 at ABIMS, Aligarh.

Mr. Adil Zia

- Contributed Paper entitled “The Gap in Manpower planning” in the Second National Conference on War for Talent: Challenges for HR at Al-Barkaat Institute of Management Studies, Aligarh 2008.
- Paper Contributed and Published in conference proceedings on “Global Recession & Indian Retail Industry” in 3rd National Conference on 'Global Recession & Indian Economy: Imperatives & Strategies for Indian Businesses' held at ABIMS on March 21, 2009.
- Paper Contributed and Published in conference proceedings on “Green Business Mantra for sustaining the competitiveness of India's Corporate Sector” in International Conference on 'Resource development and Environmental Change: Emerging Issues and Challenges' organized by Dept. of Geography AMU on January 27 - 29, 2009.

Mr. Faraz Ahmad

- Paper Contributed and Published in conference proceedings on “Impact of Global Recession on Indian Economy with Special Emphasis on Indo-US Trade” in the 3rd National Conference on ‘Global Recession and Indian Economy: Imperatives & Strategies for Indian Business’ at ABIMS, March 21, 2009.
- Paper Contributed and Published in conference proceedings on “Global Recession & Indian Retail Industry” in 3rd National Conference on ‘Global Recession & Indian Economy: Imperatives & Strategies for Indian Businesses’ held at ABIMS on March 21, 2009.
- ‘Reverse Gender Bias? A study and its Implications’ published in June 2009 issue of ‘Integral Review’, a journal of Faculty of Business management, Integral University, Lucknow.
- ‘Plasma TVs and Perceived Customer Benefits’ published in Indian Journal of Marketing Vol. 40, No.2 , Feb., 2010.
- Role of B- Schools in Nurturing & Grooming of Future Entrepreneurs’ contributed in the 4th National Conference on Role of B- Schools in Resurgent India held in March 2010 at ABIMS, Aligarh.

Ms. Aditi Bhargava

- Paper Contributed and Published in conference proceedings on “Human Resource Management & Talent Retention during Downtime” in 3rd National Conference on ‘Global Recession & Indian Economy: Imperatives & Strategies for Indian Businesses’ held at ABIMS on March 21, 2009.
- Contributed research paper entitled ‘Study of Small Enterprise with Emphasis on Moradabad Brass Industry’ in the International Seminar on Sustainable Development in Rural India held at Invertis Institute of Management Studies, Bareilly in Oct. 2009.
- Book Review of ‘Managerial Economics’ PHI, New Delhi 2009, published in Al- Barkaat Journal of Finance & Management, January 2010 issue.
- Research paper entitled ‘Economic Development & B-Schools in india after Globalization: Employment, Leadership and Professional Ethics’ contributed in 4th National conference on Role of B-Schools in Resurgent India held in March 2010 at ABIMS , Aligarh.

Mr. S.A. Atif Salar

- Research paper entitled ‘Foreign Capital in Indian Stock Market: A Review’ published in Al-Barkaat Journal of Finance & Management , January 2010 Issue.
- Research paper entitled ‘Economic Development & B-Schools in India after Globalization: Employment, Leadership and Professional Ethics’ contributed in 4th National conference on Role of B-Schools in Resurgent India held in March 2010 at ABIMS, Aligarh.

Mrs. Arisha Fatima Rizvi

- “BPOs in India: Will Attrition take its toll?”, *Advances in Management* (Vol. 2, No. 7, July 2009).
- “Managing Talent in Indian KPOs: What lies Ahead?”, *Journal of Computer Sciences*, Punjab College of Technical Education (PCTE), Ludhiana (January-June, 2009).
- “Women Entrepreneurship: Problems and Prospects”, *Oorja: Journal of Management and IT*, International School of Informatics Management, Jaipur (May-August, 2009)..

Mr. Faran Izhar

- Research paper entitled ‘Role of B-Schools in Resurgent India’ contributed in 4th National conference on Role of B-Schools in Resurgent India held in March 2010 at ABIMS, Aligarh.

Guest Lectures

1. Mr. Farooq Ahmad, Director, Global Information Technology, U.S.A. interacted with the students on “Information Technology- Application to Business”.
2. Mr. M. M. Khan, Consultant & Ex-General Manager, HINDALCO-Renusagar, Aditya Birla Group delivered an interactive session on ‘Tips for success in job interviews and workplace’.
3. Interactive session by Prof. Javed Akhtar, Dean, Faculty of Management Studies and Research, AMU, Aligarh on “Application of Financial Management in 21st century”.
4. Dr. Phiroz A. Poonawala discussed a case with students on “Holistic Turnaround Management”.
5. Mr. Tarun Sharma delivered a lecture on ‘Career Guidance & Neuro-Linguistic Programming’.
6. Prof. Altaf Khan, Head of the Department, Department of Commerce, Jamia Millia Islamia, New Delhi, delivered a lecture on “Branding”.
7. Prof. Athar Raza Bilgrami, Formerly Head of the Department, Department of Economics, Jamia Millia Islamia, New Delhi, delivered a lecture on “Qualitative Dimensions of Human Resource Management”.
8. Mr. Aditya Ghildyal from New Holland Tractors Pvt. Ltd., Greater Noida, discussed the “Current HR issues and policies” with the students.
9. Mr. Rashid Ashraf, Assistant Vice-President, UTI, New Delhi, delivered an extension lecture on career building.
10. Mr. S.K. Bose, Ex-MD, Birla Group of Companies conducted a two-day workshop on ‘Business Ethics and Positive Work Culture’.

11. Mr. Allwin Menesis, HR Manager, Genpact delivered a lecture on 'Job Opportunities in BPO Sector in India'.
12. Mr. Sameet Hasan, HR Manager, Primus IT Consultants delivered a lecture on 'Job Opportunities and Relevance of IT in Management'.
13. Mr. Mohd Owais Qureshi Hashmi, HR Manager, Cipla Pharmaceuticals, delivered a pre-placement talk on 'Employment Opportunities in Pharmaceuticals Industry for MBA graduates'.
14. Mr. R. Rahman, Deputy General Manager, Power Finance Corporation Ltd., delivered lectures on 'Managerial issues in power sector' and 'Expectations of India from upcoming MBA professionals' .
15. Mr. Saad Hameed from Career Solutions held an interactive session on 'Soft Skills Development'.
16. Mr. Arvind Singhatiya from FICCI, New Delhi; delivered a lecture on 'Global Financial Crisis and Strategies Ahead'.
17. Mr. Asimur Rahman, Research Manager, Drive (a subsidiary of Dentsu), Kingdom of Saudi Arabia interacted with the students on 'Job avenues in advertising industry for MBAs'.
18. Mr. Jai Yadav, Associate Manager-H&D Stores Ltd. (a subsidiary of Dabur India), New Delhi held an interactive session for students on 'Careers in retail in the present scenario'.
19. Interactive Session by Prof. Javaid Akhtar, Dean, Faculty of Management Studies and Research, AMU, Aligarh on 'Application of Financial Management in 21st century'.
20. Prof. Arif M. Khan of ABIMS delivered a lecture on 'Importance of finance for future managers'.
21. Dr. Balvir Talwar, Addl. G.M, BHEL, New Delhi delivered a lecture on "Human values and Professional Ethics" on 09/08/2009.
22. Prof. Shahid Ashraf, Department of Economics, Jamia Millia Islamia, New Delhi given talks on "Derivatives & Financial Crisis" during March, 2009.
23. Mr. Mirza Ali Baig, Department of Economics, Jamia Millia Islamia, New Delhi had an Interactive Session with faculty members on (Indian Equity Market' in the month of April, 2009.

24. On December 09, 2009, a one day Workshop was conducted by Mr. Abhishek Kumar, Head, Faridabad Branch, Yes Bank on 'Interview and Case handling skills'.
25. On February 02, 2010, a workshop on Computer Applications was held by Prof. K. N. Murty, a very Senior Professor from the Department of Economics, University of Hyderabad.
26. On Feb, 21 & 22, 2009, the Institute organized interactive session on the topic '**Case Teaching and Writing Methodology**'. The session was conducted by Prof. (Dr.) Satyajit Majumdar from T.A.Pai Management Institute, Manipal, Karnataka as its resource person.
27. On February 1-4, 2010, a Workshop was organized by the Institute on '**Research Methodology**' for its faculty members inviting Prof. K. N. Murty, Department of Economics, University of Hyderabad as its resource person.
28. In association with UPTU, Lucknow, a one day Workshop on '**Human Values and Professional Ethics**' was organized by the Institute on February 6, 2010 for the faculty members of all 12 UPTU affiliated Institutes/Colleges situated in and around Aligarh. Mr. Rajul Asthana, ex-Vice President and Global Training Incharge, Satyam Computer Services Pvt. Ltd was the resource person. Mr. Asthana highlighted the role of ethics in management.
29. On February 13, 2010, Dr. M. Ashique Ibrahim, IAS, Managing Director, National Cottage Industries Corporation, Govt. of India, New Delhi, delivered a lecture on Management related issues.
30. On March 05, 2010, Mr. Asim Arun, IPS, DIG, Gorakhpur addressed the students on 'Challenges and Opportunities Facing Students'.
31. On March 18 & 19, 2010, Prof. Satyajit Majumdar, T.A. Pai Management Institute, Manipal, Karnataka, conducted two days afternoon Sessions for students on 'Career Planning, Time Management and Entrepreneurship'.
32. On March 18 & 19, 2010, the Institute organized FDP on the topic '**The Case Teaching and Writing Methodology**' for the benefit and development of the faculty members. The Session was conducted by Prof. (Dr) Satyajit Majumdar from T.A. Pai Management Institute, Manipal, Karnataka. This FDP was a follow-up programme on the same topic held in February 2009.
33. On March 29, 2010, a Workshop on 'Entrepreneurship Development' was conducted by Mr. T.S. Rajput, Dy. General Manager, National Small Industries Corporation Ltd; Aligarh.

34. On August 05, 2010, one day Orientation Programme on '**Teaching Pedagogy**' for faculty members was conducted by Mr. Prashant Tripathi, Director, M/s Advait life Education (P) Ltd., Noida.
35. On August 09 & 10, 2010, a two day programme on '**Excellence in Teaching**' and '**Research and Knowledge Creation**' was conducted by Prof. Satyajit Majumdar, School of Management and Labour Studies, Tata Institute of Social Sciences, Mumbai.
36. On September 25, 2010, a Guest lecture on 'General Management' was delivered by Mr. T. S. Rajput, Dy. General Manager, National Small Industries Corporation (NSIC) Ltd., Aligarh.
37. On October 23, 2010, a Guest lecture on 'Management & HR' was delivered by Prof. M. Israrul Haque, Deptt. of Business Administration, Faculty of Management Studies & Research, AMU, Aligarh

Symposium organized by ABIMS

To take up the cause of the ever-increasing problem of waste management in Aligarh, ABIMS organized a symposium on "waste management", on 17th April, 2005.

Conference Details

4th National Conference

The Al-Barkaat Institute of Management Studies organized its fourth national conference on the theme "Role of B-Schools in Resurgent India" on March 13th, 2010. In a galaxy of dignitaries from an array of disciplines, Dr. Waseem Ahmad, Director, ABIMS delivered the welcome address. The keynote was delivered by Professor Satyajit Majumdar. At present he is professor with the School of Management and Labour Studies of Tata Institute of Social Sciences, Mumbai. He elucidated the role B-Schools can and should play in Resurgent India.

Professor Furqan Qamar, Vice Chancellor, Central University of Himachal Pradesh was the Chief Guest of the inaugural session. He talked about how B schools need to shift their focus from being 'placement-providing agencies' to being 'nation building pillars'.

Prof. Javaid Akhtar, Dean, Faculty of Management Studies and Research, AMU, Aligarh, Prof. Khalid Azam, Chairman, Department of Business Administration, AMU, Aligarh, Prof. Parvaiz Talib, Department of Business Administration, AMU, Aligarh, Prof. Shah M Waseem, ex Dean & Chairman Department of Commerce, AMU, Aligarh and Prof. Javid Masood were among the other distinguished guests.

The Abstract Book of the Conference was also released on the occasion by the Chief Guest, Professor Furqan Qamar. Prof. S.M Amin, President Al-Barkaat Educational Society delivered the mesmerizing presidential address throwing light on the mission and the vision of the society.

Papers were presented by the faculty members, research scholars and students of universities and various management institutes of the country. An expert committee had reviewed the papers based on quality and its relevance to the theme and sub themes of the conference. Out of the 40 papers received 28 papers were selected for the conference of which 17 were presented, giving the two technical sessions of the day. For the selection of the three best papers we had academicians of national repute as jury members.

The Chief Guest of the Valedictory Session Mr. Ramveer Upadhyay, Hon'ble Minister of Energy & Integral Rural Development Govt. of Uttar Pradesh waxed eloquent about the services being rendered in the field of education by Al-Barkaat Educational Institutions. Vice President of Al-Barkaat Educational Society Mr. S.M Ashraf, IRS, was in his elements as he delineated the future plans of Al- Barkaat Educational Institutions. Mr. S.M Afzal, Hon'ble Member of Al-Barkaat Educational Society and IG Gwalior Range emphasized on the importance of Time Management for success in student life.

The dignitaries and guests present on the occasion were welcomed by Joint Secretary Al-Barkaat Educational Society, Mr. Ahmad Mujtaba Siddiqui.

Dr. F.U. Siddiqui, Coordinator, Al-Barkaat Educational Institutions delivered the vote of thanks concluding the Valedictory Session.

Mentoring Sessions

ABIMS initiated these sessions for all the MBA students.

Under these sessions, groups are formed consisting of both 1st and 2nd year students. One faculty member is made Incharge of each group

The students meet the faculty Incharge to undertake academic co-curricular activities and to receive proper guidance for achieving professional goals.

Student Affairs & Welfare committee

To inculcate team spirit in the students and to raise their level of participation, various committees have been formed.

Committees such as Discipline, Welfare, Students Affairs, etc are formed. Students from both 1st and 2nd year are members of these committees.

Student Affairs & Welfare committee deals with students, regarding their academic and personal issues.

Grievance Committee

To address the grievances of the students a Grievance Committee has been formed at ABIMS. The Committee functions towards the redressal of grievances through proper

counseling, discussions and rendering advice in the matters.

4. Programmes

Post Graduate Program	:	M.B.A (Full Time) Two Years Approved by AICTE and Affiliated to Gautam Budh (formerly U.P.)Technical University
No. of Pass Out Batches	:	FIVE with 75-80% placement
Teacher Student Ratio	:	1:10
Faculty, % of Ph.d Degree	:	20%
% of Post Graduate Degree	:	80%

5. Faculty:

i. Number of faculty members:

a) Permanent	:	10
b) Visiting Faculty	:	01
c) Adjunct faculty	:	Nil
d) Guest Faculty	:	Nil

ii. Faculty Profile

1. Mr.Saif Azam

Designation	:	Associate Professor
Qualification	:	MBA(Marketing & Operations), B.Sc. Engg. (Mechanical)
Areas of Interest	:	Operations Management & Marketing Management

2. Mr. Adil Zia

Designation	:	Assistant Professor
Qualification	:	MBA(Marketing), B.A. (Hons.) Economics
Areas of Interest	:	Retailing, Consumer Behaviour, Economic Environment of Business

3. Mr. Faraz Ahmad

Designation	:	Assistant Professor
Qualification	:	MBA , UGC NET
Areas of Interest	:	Consumer Behavior, Retail Management , Advertising

4. Ms. Aditi Bhargava

Designation : Assistant Professor
Qualification : MBA (HR), B.A. (Hons.) Economics
Areas of Interest : Human Resource Management, Organizational Behaviour & Micro Economics

5. Mr. S.A Atif Salar

Designation : Assistant Professor
Qualification : MBA, B.Sc. (Hons.)
Areas of Interest : Finance & Marketing Management

6. Mr. Faraz Ahmad Abbasi

Designation : Assistant Professor
Qualification : MBA (Marketing & Finance), B. A. (Hons.) Economics
Areas of Interest : Marketing, Marketing & Business Research, Advertising

7. Mr. Mohammad Ashhar Saleem Khan

Designation : Assistant Professor
Qualification : MBA (Marketing & Finance) , B.Sc. (Hons.) Statistics
Areas of Interest : Retail Management, Production & Operation Management, Supply Chain Management, Strategic Management.

8. Ms. Arisha Fatima Rizvi

Designation : Assistant Professor
Qualification : Ph.D Pursuing, MBA, M.A (English), B.A (Hons.) English
Areas of Interest : Human Resource Management, Business Communication, Organizational Behavior

9. Mr. Faran Izhar

Designation : Assistant Professor
Qualification : MBA (Marketing & International Marketing), B.Com (Hons.)
Areas of Interest : Marketing Management, International Marketing, Business Communication, Retail Management, Advertising.

10. Mr. Azmat Ali Khan

Designation : Guest Faculty
Qualification : M.Sc. (Statistics), MBA Perusing
Area of Interest : Quantitative Techniques, Business Statistics, Operations Research, Optimization Techniques.

iii. Number of faculty employed and left during the last two years.

Number of faculty

Employed: 3

Left: 3

iv. Profile of Director

Name	:	Dr. Waseem Ahmad
Academic qualifications (with field of specialization)	:	Ph.D. (Management), CAIIB (1), M.A. (Statistics), B.A. (H) Economics
Details of Experience (Academic/Industrial)	:	21 (Industrial) and 3 (Academic & Academic Administration)
Date of the appointment	:	December 5, 2008

Over 2 decades of extensive experience in Operations & Administration in the Banking Industry. A Strategic Planner with cross functional experience in funds management & mobilization and implementation of effective business strategies to achieve revenue and profitability norms. Demonstrated abilities in NPA recoveries. Have been recognized and appreciated by the Management on numerous occasions across the career path; for higher profitability, ameliorated business growth, best branch, etc. Abilities to support and sustain a positive work environment that fosters team performance with strong communication and negotiation skills.

- Paper on “Indian Banks and Performance Appraisal System: An HR Strategy for Corporate Excellence” published in Journal, Review of Professional Management”, Volume-6, Issue-1, Jan- June, 2008.
- Paper on “Non performing Assets in Banks: Causes, Stress and Remedies” presented at a National Conference on ‘Stress Management- Imperatives for Organizational Performance ‘organized by the Dept. of Business Administration, A.M.U. Aligarh during Feb; 25-26, 2006 and subsequently published in Journal ‘Review of Professional Management’, Volume -4, Issue-2, July-December, 2006.

5. Fee:

(a). Details:

As per the norms of Gautam Budh (formerly Uttar Pradesh) Technical University, the tuition fees is Rs. 40,300/= per semester. An additional fee is charged from the new incumbents to enhance the facilities and provide better opportunities for learning and development.

The additional fee to be charged for MBA course from Session 2009-10 includes book bank facility, industrial visits, summer training & placement efforts of the Institute, uniform (with woolen blazer), cultural & sports activities, transport facility during semester exams etc. The amount to be paid at the time of admission is Rs. 15,000/-.

(b). Merit Scholarship and Fee Waivers:

Meritorious students are awarded merit Scholarship and fee waiver as a policy to encourage them

Fee waiver has been granted to students to the extent of 50%, 75%, and 100%. At present 5% students are enjoying this benefit.

6. ABIMS' Placement Facilities

ABIMS's placement initiatives achieved a high placement rate close to 75-80% comprising graduates who participated ABIMS's job-hunting and job placement programme. Those who did not participate in the programme had either joined their family business or opted for further studies, research and teaching.

Graduate employment with prestigious organizations evidently puts ABIMS's job hunting and job placement programme at par with programs run at other premium business schools in India.

ABIMS runs a well-coordinated job-hunting and job placement programme under the guidance of our experienced Placement Officer.

The programme includes in-house training and development that emphasizes upon:

- Communicative English
- Personality review and development
- Interview techniques, body language, interview courtesies etcetera
- Resume and covering letter preparation
- Mock interviews
- Confidence boosting small group discussion.

We contact organizations, placement agencies and employment consultancies via letters and phone calls for students placement before sending the resumes. Equipped with job-hunting training, the students contact organizations themselves. We encourage students to do so and we assist them by writing letters of recommendation on their behalf. Student computers and broadband internet connection assist student to do their search, and view company profiles and yearly reports. By the time students finish their final examinations in mid-May their placement ventures are well under way.

As part of our enhanced learning and quality improvement initiatives we organize industrial visits for 'learning through observation', where students acquire invaluable knowledge on how organizations are run and managed. This process supplements their theoretical knowledge. At the end of industrial visits, students write and present short reports on topics they found interesting during the visits. Planned carefully this initiative aids students confidence when they attend job interview.

As a prelude to out placement programme, we run a two-months summer-training programme that commences at the end of the first year. Organizations place summer trainees under the guidance of their staff who assign job tasks, role and responsibilities programme gives –hands-on training to students in their areas of specialization. At the end of their training, students write their project reports for assessment by the Institute's Examination Committee, comprising marks that form part of students' aggregate marks.

Our students have had very successful Summer Training records with organizations such as Escorts, New Holland Tractors, BHEL, Castrol, IndusInd Bank, Reliance Infocom, Standard Chartered, ICICI, GE Capital, Cream Bell Ice-Cream and so on.

Inspiring summer-training records include:

- 100 percent summer-training placement

- Some organizations remunerated Summer Trainees for their impressive work performance.
- Organizations commend summer trainees on their performance
- Some organizations gave appreciative recommendations to trainees, rating their performance in the category of students from premium business schools in the country.

Placement 2010 (in process)

Placement 2009

Name of Company	No. of Students Placed
Country Club	23
Mott Mac Donald	01
KIPS Publishing world	02
Khan Infrastructure Pvt. Ltd.	02
Dev Motors	01

Placement 2008

Name of Company	No. of Students Placed
IBM Daksh	7
Barklays Bank	6
Standard Chartered Bank	1
Vasundra Group Matras	1
Solutions Nokia & HCL	1

Final Placement (Previous Years)

Organizations where our students finally placed in 2006	Organizations where our students finally placed in 2007
ICICI Bank=4	Hutch
ICICI Prudential-3	Link Locks
India Mart=4	HCL
India Infoline=10	India Mart
Deutch Bank=1	Tata Indicom

HDFC=4
Bharati Tele Venture Ltd. = 5 Students

Idea
Super House Tannery

7. Admission

(a) No of Seats sanctioned by AICTE	60, 2004 60, 2005 60, 2006 60, 2007 60, 2008 60, 2009 120, 2010
(b) No of Students admitted	44, 2004 60, 2005 60, 2006 60, 2007 60, 2008 60, 2009 81, 2010

8. Application Information

(a) Last date for request of application	August last Week
(b) Last date for submission for application	August last Week
(c) Dates for announcing final results	September second week
(d) Dates for acceptance by the candidate	as per UPTU guidelines
(e) Last Date for closing of admission	as per UPTU guidelines
(f) Starting of the Academic session	as per UPTU guidelines

9. Criteria and weightages for admission:

Uttar Pradesh Technical University (UPTU) conducts State Entrance Examination (SEE) for candidates domiciled/doing degree courses from Colleges and Universities in U.P. for admission to M.B.A.

Eligibility for SEE: Three-year degree course in any discipline from a University recognized by UPTU with minimum 50% (45% for SC/ST) marks, in aggregate. The candidates appearing in final year degree courses are also eligible.

For the Session 2010-2011, the information brochure containing OMR application form for SEE was made available at all Head Post Offices and Mukhya Dak Ghars (MDGs) of U.P. SEE – 2010 was conducted on 17.04.2010.

SEE-2010 rank holders are required to fill application forms of AI-Barkaat Institute of Management Studies available at the institute/website.

All admissions to our MBA program are made as per the latest guidelines of UPTU, Lucknow.

How to Apply

The MBA application form along with the prospectus may be obtained from the Institute on payment of Rs. 500/- in cash or by post by sending a demand draft of Rs. 550/- in favour of "Al-Barkaat Institute of Management Studies", payable at Aligarh.

The forms downloaded from the institute website can be submitted at the ABIMS office alongwith payment of Rs. 500/- in cash or through demand draft of Rs. 500/- drawn in favour of "Al-Barkaat Institute of Management Studies", payable at Aligarh.

Enclosures Required

Enclosures to the applications for admission:

1. Four passport size recent colour photographs.
2. A demand draft of Rs. 550/- in favour of Al-Barkaat Institute of Management Studies, payable at Aligarh, or Rs. 500/- in cash.
3. Attested copies of certificates (High School onwards).
4. Domicile Certificate (to prove the candidate's domicile status in Uttar Pradesh)
5. Migration Certificate (from the last institute attended)
6. Attested copy of result showing candidate's SEE rank/CAT score/MAT score (whichever is applicable).

Admission Assistance and UPTU Counseling

Once the result of UPTU SEE-2010 is declared, our admission advisors remain available at the Institute to advise the candidates regarding the admission procedures.

The rank holders of UPTU SEE-2010 are required to attend the counseling session at the designated counseling centers of UPTU and select our institute to be eligible for admission in our MBA program.

Admission under Management Quota

Applications are invited for management quota and vacant seats (if available) from the following:

1. SEE-2010 rank holders
2. CAT-2010 rank holders
3. MAT-2010 rank holders
4. Graduates with at least 50% marks

In the same order of preference on first-come-first-served basis. The applications are considered in the light of the latest government/ UPTU orders against such seats.

The decision of the Institute in all matters pertaining to the conduct of the program is final and binding on all students. The rules and regulations governing program including the syllabus, are liable to be revised/ changed as and when required by the G.B.(U. P.)Technical University/AICTE.

Study and Evaluation Scheme

Course: M.B.A. Semester - I										
S.No	Course Code	Subject	Periods			Evaluation Scheme				
						Sessional Exam.			ESE	Subject Total
			L	T	P	CT	TA	Total		
1	MBA 011	Principles and Practice of Management	3	1	-	30	20	50	100	150
2	MBA 012	Managerial Economics	3	1	-	30	20	50	100	150
3	MBA 013	Accounting and Financial Analysis	3	1	-	30	20	50	100	150
4	MBA 014	Organizational Behaviour	3	1	-	30	20	50	100	150
5	MBA 015	Business Statistics	3	1	-	30	20	50	100	150
6	MBA 016	Marketing Management	3	1	-	30	20	50	100	150
7	MBA 017	Computer Application in Management	2	1	2	30	20	50	100	150
8	MBA 018	Communication for Management	3	1	1	30	20	50	100	150
		Total	28	8	3					1200

S.No	Course Code	Subject	Periods			Evaluation Scheme				
						Sessional Exam.			ESE	Subject Total
			L	T	P	CT	TA	Total		
1	AUC 001	Human Values & Professional Ethics	2	0	2	15	10	25	50	75

Course: M.B.A. Semester - II

S.No	Course Code	Subject	Periods			Evaluation Scheme				
						Sessional Exam.			ESE	Subject Total
			L	T	P	CT	TA	Total		
1	MBA 021	Business Environment	3	1	-	30	20	50	100	150
2	MBA 022	Business Laws	3	1	-	30	20	50	100	150
3	MBA 023	Research Methodology	3	1	-	30	20	50	100	150
4	MBA 024	Operations Research	3	1	-	30	20	50	100	150
5	MBA 025	Production & Operations Management	3	1	-	30	20	50	100	150
6	MBA 026	Cost & Management Accounting	3	1	-	30	20	50	100	150
7	MBA 027	Financial Management	3	1	-	30	20	50	100	150
8	MBA 028	Managing Human Resources	3	1	-	30	20	50	100	150
9	MBA 029	Comprehensive Viva (CV)								100
		Total	24	8	-					1300

Course: M.B.A. Semester - III

S.No	Course Code	Subject	Periods			Evaluation Scheme				
						Sessional Exam.				
			L	T	P	CT	TA	Total	ESE	Subject Total
1	MBA 031	Supply Chain Management	3	1	-	30	20	50	100	150
2	MBA 032	Strategic Management	3	1	-	30	20	50	100	150
3	MBA 033	Management Information System	3	1	-	30	20	50	100	150
4	MBA 034	Consumer Behavior & Marketing Communication	3	1	-	30	20	50	100	150
5	-	Elective - I Major	3	1	-	30	20	50	100	150
6	-	Elective - II Major	3	1	-	30	20	50	100	150
7	-	Elective - I Minor	3	1	-	30	20	50	100	150
8	-	Elective - II Minor	3	1	-	30	20	50	100	150
9	MBA 035	Summer Training Project Report	-	2	-	-	-	-	150	150
		Total	24	10	00					1350

Course: M.B.A. Semester - IV

S.No	Course Code	Subject	Periods			Evaluation Scheme				
						Sessional Exam.				
			L	T	P	CT	TA	Total	ESE	Subject Total
1	MBA 041	Entrepreneurship Development	3	1	-	30	20	50	100	150
2	MBA 042	Corporate Governance, Values & Ethics	3	1	-	30	20	50	100	150
3		Elective - III Major	3	1	-	30	20	50	100	150
4		Elective - IV Major	3	1	-	30	20	50	100	150
5		Elective - III Minor or Elective - IV Minor	3	1	-	30	20	50	100	150
6		Open Specialization Elective (Any One)	3	3	-	30	20	50	100	150
7	MBA 043	Research Project Report	-	2	2	-	-	-	150	150
8	MBA 044	Comprehensive Viva-voce	-	-	-	-	-	-	150	150
9		Total	18	8	2					1200
		Grand total (Sem. 1 to 4)								5000

ELECTIVE PAPERS

Specialization Group : Human Resource

Course Code

1. MBA HR 01 Personal Growth and Training & Development... (III Semester)
2. MBA HR 02 Industrial Relations & Labour Enactments..... (III Semester)
3. MBA HR 03 Team Building & Leadership..... (IV Semester)
4. MBA HR 04 Negotiation & Counseling (IV Semester)

Specialization Group : Marketing

Course Code

1. MBA MK 01 Marketing of Services..... (III Semester)
2. MBA MK 02 Marketing Research. (III Semester)
3. MBA MK 03 Sales & Distribution Management (IV Semester)
4. MBA MK 04 Retail Management (IV Semester)

Specialization Group : Financial Management

Course Code

1. MBA FM 01 Management of Working Capital..... (III Semester)
2. MBA FM 02 Security Analysis and Investment Management ... (III Semester)
3. MBA FM 03 Management of Financial Institutions & Services (IV Semester)
4. MBA FM 04 Tax Planning & Financial Reporting..... (IV Semester)

Specialization Group : Information Technology

Course Code

1. MBA IT 01 Database Management System (III Semester)
2. MBA IT 02 System Analysis & Design and Software Engineering..... (III Semester)
3. MBA IT 03 Data Communication & Network (IV Semester)
4. MBA IT 04 Electronic Commerce..... (IV Semester)

Specialization Group : International Business

Course Code

1. MBA IB 01 International Marketing (III Semester)
2. MBA IB 02 International Business Environment and Foreign Exchange Economics..... (III Semester)
3. MBA IB 03 Export Management and Documentation..... (IV Semester)
4. MBA IB 04 International Logistics Management..... (IV Semester)

Specialization Group : Open Specialization (Choose any one in IV Semester)

Course Code

1. MBA OP 01 Insurance & Risk Management..... (IV Semester)
2. MBA OP 02 Hospitality Management..... (IV Semester)
3. MBA OP 03 Project Management..... (IV Semester)
4. MBA OP 04 Rural Management..... (IV Semester)